


**We create
value.**

 **Oritone**
Global IT Solutions



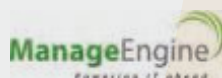
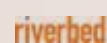
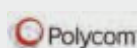
Our action is spread **throughout**
the Angolan territory, with innovative
IT solutions to different market sectors.


We are problem solvers.

IT One is a global supplier of added value IT services, an Angolan law company, working on the market since 2012. We design and implement solutions designed to simplify companies (both public and private) complex problems.

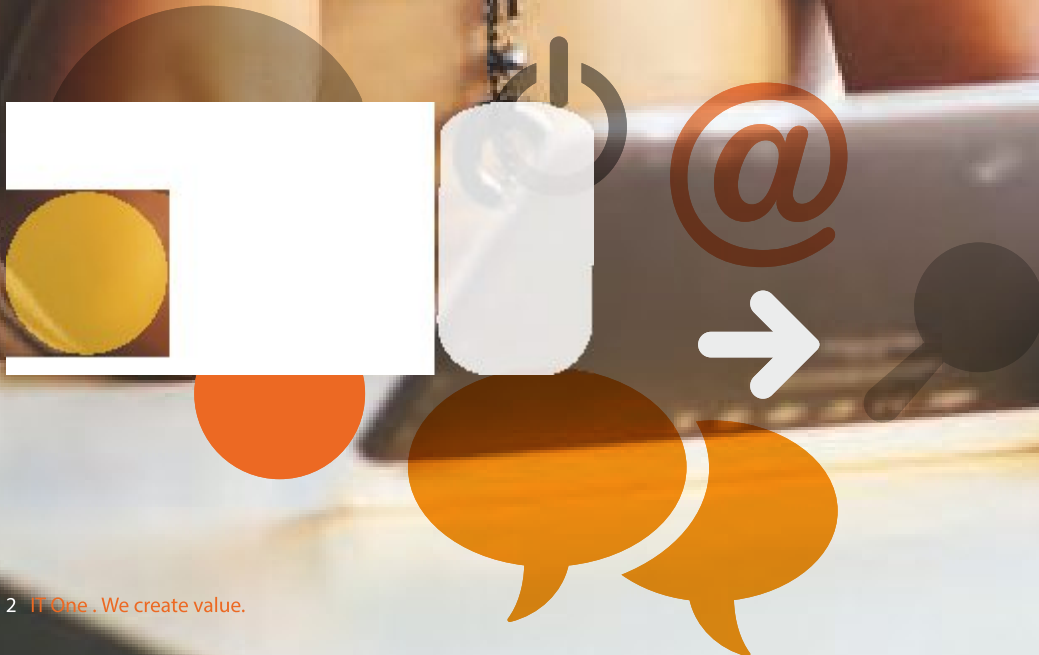
We provide solutions using the most advanced technology available, by our experienced and highly qualified team, on the following areas:

- Data Center & Virtualization
- Networks, Communications and Security
- Video and Collaboration
- System Design and Integration
- Management and Business Consultancy
- Specialized Outsourcing
- Managed Services
- Specialized Training





We focus on continuous development and improving our human resources, investing in the most recent and advanced IT, methods and consulting techniques.



We want to grow and innovate with our clients to become a global supplier and a leading player in the market.

Our Mission

Our mission is to create value to all our business partners through supplying global IT solutions, with the most innovative technology and the most qualified human resources.

Our Vision

Our vision is to make IT One the leader on system integration, with an offer based on the most advanced technology available and on the development of a strong professional team, capable of decisively contribute to our clients success and business goals.

Our Values

We act guided by what we believe in:

Ethic.

We are proud of the work developed for our clients and the way we interact with all our business partners, with the deepest respect for loyalty rules and personal and business ethic.

Quality.

We seek leadership through the quality of the products, services and technology we put in the solutions designed for our clients.

Customer Focus.

We develop our activity totally focused on our clients, anticipating their needs through an innovation and demanding culture, fair price and extreme compliance with deadlines.

Team.

We are a united and cohesive team, with passion for its activity.

Innovation and Modernity.

We understand the past and plan the future, innovating and modernizing.

Our Goals

What sets IT One apart is its wide offer, with an approach clearly focused on clients needs and specific requests, and partnerships with the best players on each market.

- **To provide global IT solutions** of higher quality.
- **To expand and continuously develop** our range of products and services, through permanent updating of our human resources, and to be on the fore-front of emerging technologies.
- **To be the market leader**, offering specialized products and services adapted to different vertical markets.
- **To create strong and long-lasting partnerships** with leading global manufacturers and consultancy companies.
- **To continuously develop our business processes**, methodologies, technologies and human resources, to ensure the continuous improvement of the quality of our services.
- **To reach the highest levels of satisfaction with our customers**, creating long-term relationships.
- **To guarantee the highest return rate for our stakeholders**, through continuous growth and business expansion.

Our services

With an approach totally focused on the clients needs
IT One designs, implements and gives support to
integrated and personalized solutions. The objective is
ways to maximize the IT benefits on the clients
business.



#1 Data Center and Virtualization

Organizations are more and more dependent on the way information is treated, either relating to its access or its storage.

Data Centers are vital on companies lives. Therefore, designing and implementing their physical infrastructures must obey a precise plan in way to keep fundamental principles: simplicity, flexibility, scalability, modularity and high availability.

When designing a Data Center physical infrastructure there are fundamental requirements to address such as cabling, physical safety, climatisation, racks, energy and infrastructure management. Its implementation must obey criteria of simplification and redundancy, minimizing human error.

IT Ones Virtualized Data Center solution allows the aggregation of all the infrastructure through an abstraction layer on the hardware infrastructure (servers, storage, backups, libraries), putting aside the physical restrictions and making virtualized resources available to be used and released when necessary, creating a more efficient solution for the most demanding applications.



Main benefits

Server consolidation: Allows for a reduction, on average, of ten times the hardware acquisition, reducing operational costs up to 50% and energy costs in about 80%.

Data Center created by hardware and managed by software: Enables availability of IT services without the complexity of specialized hardware. Enabling automatized operations management, new levels of resource usage and IT team productivity are created.

Business continuity: Virtualization on a platform allowing data protection and high availability, also using backup solutions, discards planned inactivity time and minimizes non-planned inactivity, with benefits for business operation and profitability.

Cloud-based unified management: Allows automatization on servers, desktops and applications supply, making administration easier and maximizing operational efficiency.

Disaster recovery: Simple mechanisms for virtualized applications and systems for disaster recovery, in a more accessible model, and with automatic recovery capacity.

#2 Networks, Communications and Security

Nowadays, Networks and Communications solutions are based on IT intelligent infrastructures. This must be a way to improve the development of new services which will allow companies to distinguish themselves by the added value the business will gain.

As a result of IP technology convergence and consolidation, only one infrastructure aggregates voice, video and data services, therefore the resources defining the local network must guarantee these services sustainability.



IT One networks and communications solutions:

- Network design, implementation and optimization
- Wireless solutions
- Telephony
- Applications accelerators
- Broadband optimization (QoS) & IP Intelligent Networks

With the continuous and sophisticated evolution of digital threats like SPAM, spywares, virus, hackers, attacks on services denial (DoS, DDoS) among many others, IT environment security must be treated as a structured and dynamic process, and must be accompanied by a necessary cultural change within the organization. IT One security solutions allow a safe connectivity through a VPN, Web integrated security, malware protection and compliance validation with the clients company policies.

IT One Security solutions:

- Network Security
- Content Security
- Perimeter Defense
- NAC
- Wireless
- Endpoint Security
- Endpoint Defense
- VPN/Remote Access
- Device Control
- Mobile Security



#3 Collaboration and Video

The Collaboration concept translates into solutions that aim productivity increase by making communications simpler. This model allows real time collaboration, through advanced applications like videoconference, audio conference or web conference and allowing content sharing. This collaboration and sharing potential lead to the need of investment in Video technology.

Video technology has evolved from being a small scale interest to a generalized adoption, and this happened quite fast. Nowadays, network traffic generated by video usage is growing exponentially. Therefore, video must be faced like a true option for users, such as voice and data and both in mobile or fixed work environments.

IT One video and collaboration solutions:

- Contact center and unified communications
- Audio conference
- Video conference
- Telepresence
- Endpoints



Main benefits

- Improved communication and faster incidence management
- Communications integration on business processes
- Cost reduction in travel and accommodation
- Increased productivity resulting from better time management of the resources involved
- Better resources usage, resulting from increased accessibility and availability of people and information.



#4 System Design and Integration

The large number of necessary information systems to support business procedures, creates information islands that need to interact between them.

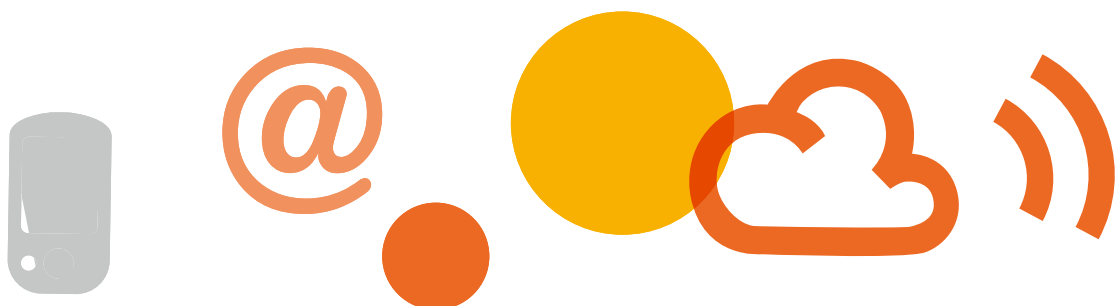
These information systems are developed on the most different platforms, technologies, environments and protocols. In this scenario, the biggest challenge is their integration, without the need of unifying environments, platforms and technologies, discarding the costs in replacing applications and taking advantage of each systems strongest features for the business.

System integration relates to the essential identification and analysis of the companies technological environment needs, in order to design and implement the most adequate solution to those needs, considering requirements such as performance, availability, safety and investment needed.

IT One has highly specialized resources with the necessary experience to consulting and development procedures prior to integration, and System integration itself.

Integrated environments:

- Sx86 and POWER servers, Windows, Linux, Solaris
- VMWare, PowerVM, HyperV virtualization
- Block & File Storage, Backup and Tape Libraries
- Windows Server, Exchange Server, SQL Server, SCOM, SharePoint Server, Lync Server
- Cisco Routing & Switching
- Cisco QoS, MPLS and BGP
- IP Telephony, VoIP and video conference
- Enterprise Security
- WAN and Wireless



#5 Management and Business Consulting

In a global and highly dynamic market, companies have to answer in quick and continuous way to the constant challenges proposed and that can affect their business models and profitability.

The capability of responding in a fast and effective way to market challenges in order to take advantage of new opportunities, to maximize the operational efficiency or to lessen the risks that come with the business, is what sets businesses apart and is something companies cannot spare.

This quick and agile response ability is only possible by combining different factors, like having people with the adequate know-how, and by implementing procedures and technologies with the sole purpose of maximizing the performance of companies and their businesses.

IT One, taking advantage of its specialized consultants experience, and using the most advanced technology and methods, offers its clients essential services, from context analysis, project design and action plans specifically designed to each clients business.



Areas of operation:

- Business Intelligence
- Change management
- Project management
- IT Security
- Counseling to IT Directions



#6 Specialized Outsourcing

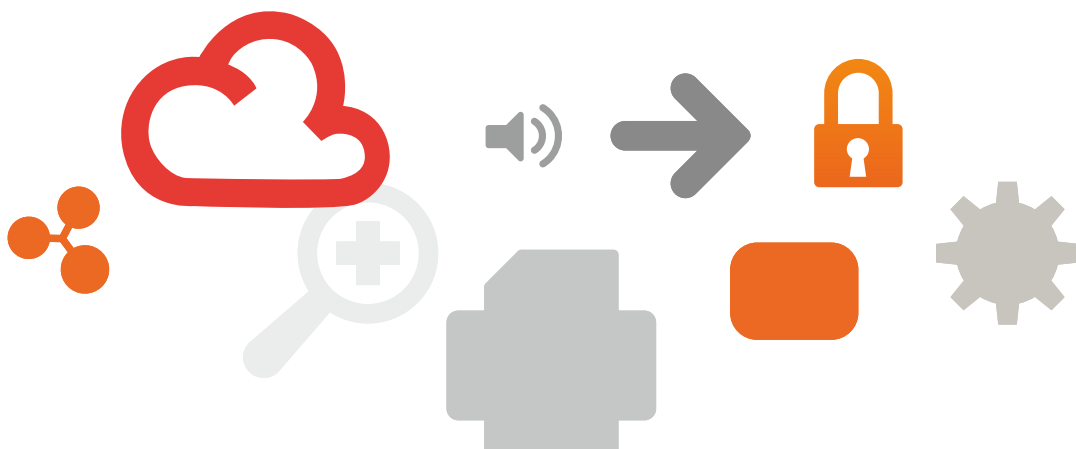
IT One provides specialized Outsourcing services, consisting on the allocation of qualified professionals to perform a specific function for a specified period of time. The client is responsible for the operational coordination of the work produced by the resources provided.

Resources are first identified by IT One, specifically qualified for the job and previously approved by the client, through curricula presentation, technical and behavioral interview with each one of the resources and with a decision-maker element from the client. Our areas of expertise, know-how and skills of our Outsourcing resources are: Data Center and Virtualization, Networks and Security, Collaboration and Video and System Integration.



Main benefits:

- Reduction of operational costs, more control and better budgeting.
- More efficient resource allocation (fixed costs become variable costs) and focus on business critical activities.
- Access to know-how and technology inexistent in the company.
- Entry to new areas or markets with high tech barrier.
- Rescaling of the organizational structure, increasing flexibility and speed responding to change.
- Helping and improving process reengineering projects.
- Reduction of investment needs and risk sharing with the outsourcer.



#7 Managed Services



Move & Rollout

IT One has logistic and technical conditions to perform Move & Rollout activities on a national level, with professionals holding specialized know-how on different market sectors, such as banking and insurance, among others.

Services involved:

1. Project management
2. Staging, equipment preparation and registration
3. Packaging and shipping
4. Equipment installation and configuration
5. User support
6. Inventory
7. Reports



Maintenance Contracts

IT One offers its clients preventive and reactive maintenance contracts for each specific hardware, assured by certified technicians and engineers through partnerships with the leading manufacturers.

These contracts, on a yearly basis, always have a Single Point of Contact (SPOC), with a technical team allocated depending on the defined response time. Clients with maintenance contracts have priority support. Each maintenance contract is specific, depending on the clients needs and requirements. The initial inventory service of the supported equipment is included on the contract.



Hour Packs

IT One has different hour packs of specialized engineering and consultancy with specific Service Level Agreements (SLA). Hour packs are more specialized or more generic, depending on the situation. Based on experience, IT One has created a set of pre-defined packs for several situations. Existing hour packs are based on coverage 8x5xNBD (8-hour assistance per day on regular work schedule, 5 days per week and a SLA of one business day) until 24x7x4 (total assistance, all day, every day and a SLA of 4 hours), with techniques on-call, in order to guarantee the Service Level Agreement.



IT Infrastructures Global Management

IT One provides a management service for different IT systems and respective communications, allowing the client to focus exclusively on the business. The purpose of this service is to provide the client a global offer of IT system and support as a unique and integrated service, with specialized and certified technical assistance.

This offer requires a deep knowledge of the IT system and an effective partnership with the client, with a customized and previously defined context, regular analysis and evaluation. To make this possible, the service is managed by a dedicated IT One technician.



#8 Specialized Training

Human resources training is fundamental in the life of any company, and simultaneously, a key success factor. Besides the motivation and valuation of the human resources involved, training is vital for the company's efficiency and productivity.

IT One provides its clients training services on the following areas:

- Information and Communication Technologies
- Project Management
- Methodology



Scope of Training programs:

1. We give specific training or contextualized training in case it's an IT One project, in order to make sure the client will be able to fully use and benefit from the service required. This training service can also be provided to clients with already implemented solutions, who want to improve the efficiency and productivity of the technology used.

In order to adapt training to each client's needs, we develop the following activities:

- Assessment of training needs: this work aims to analyze coherently the real training needs, and is made on department level. Interviews and meetings are held with every department, in order to get to know the work and procedures and its consequent training needs, in order to identify the subjects that can better help each department and users to improve their efficiency and productivity.
- Content design and training specifically adapted to each client's needs.

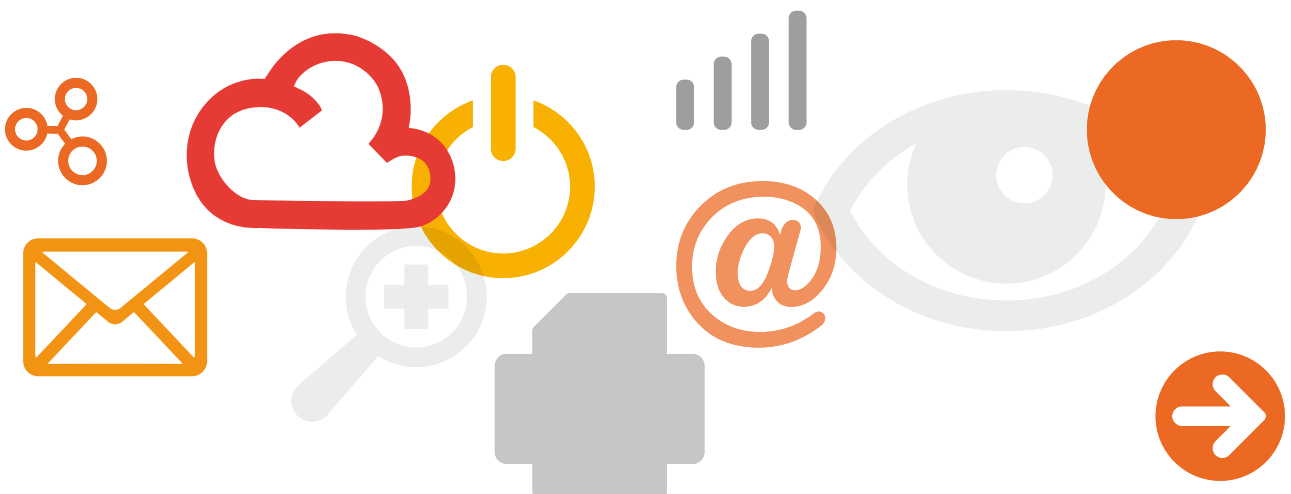


- Trainees profile evaluation: aimed to group trainees by their level of knowledge on each subject. By grouping trainees by similar level, one can optimize the training results, not only by having a homogenous group, but also by designing specific content that go towards each groups needs.nível
- Our training is always given by certified trainers, technical and pedagogically speaking.
- At the end of each training, we assess the trainees satisfaction and we deliver a final report with all relevant information for the client.



2.2. IT One also provides consultancy on training, helping clients who are interested in creating corporate training centers. In order to help clients making their decision, we provide:

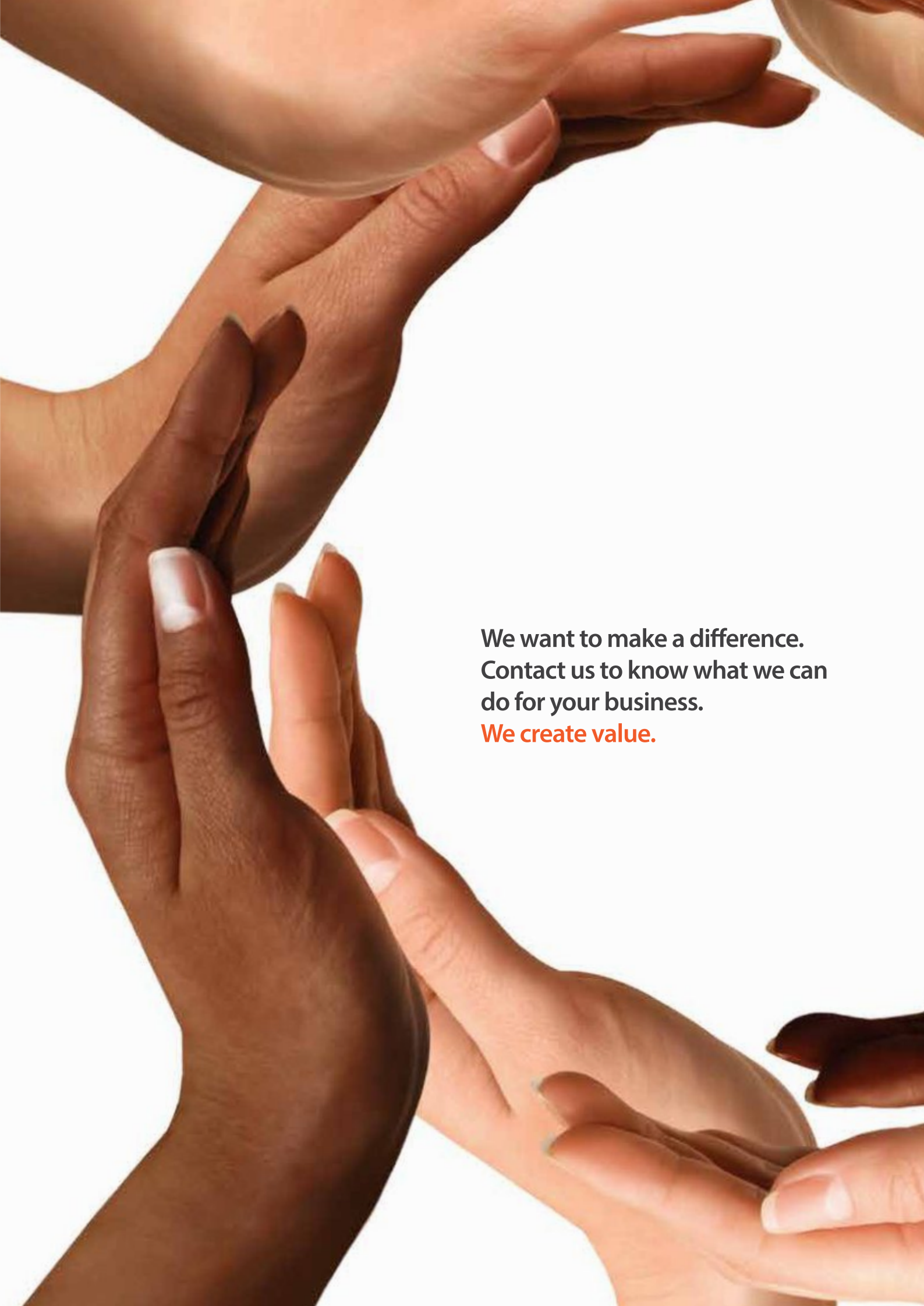
- Specialized consultancy in terms of logistics, human, technological, training, certification, commercial and quality components.
- Implementing the presented solution, taking in account all factors and specifications mentioned on the analysis process.
- We guarantee certified training on the projects kick off, in order to guarantee the projects success and supporting the logistics in all training process.
- In well-defined cases, IT One can establish partnerships with clients and provide certified trainers, in order to help the client with its market offer.





Our Clients:





We want to make a difference.
Contact us to know what we can
do for your business.
We create value.



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